

Bangalore Metro Rail Corporation Limited

Pre-bid queries: Tender no. Ind-AS 001/2016 dated 31.05.2016

SI No.	Reference in Tender Document	Query	BMRCCL feedback
1	Para 1: Scope of work Sl. No. 1.2: Assign and advise modifications if any required in the existing ERP system	The Ind-AS conversion team will provide the overall impact of Ind-AS on the existing financial reporting software currently used as we have done with other clients. <i>Please advise if you would require IT professionals to be deployed.</i>	The deployment of suitable personnel may be decided by the bidder.
2	Para 1: Scope of work Sl. No. 1.4: Post-implementation, review of Accounting Standards keeping in view of comments of internal, statutory auditors and Government auditors	We understand that 'Review' would not amount to review/ audit of accounts/ Ind-AS adjustments as defined by the relevant standards for auditing issued by ICAI. We understand that a review report is not necessary. <i>Please confirm if our understanding is correct.</i>	Please read as "Advisory" instead of "Review". Deliverable will be advisory report on financial implications and changes if any required in existing accounting policies requiring any changes in the financial statements to report to the Audit Committee and Board of Directors.
3	Para 1: Scope of work Sl. No. 1.6: Any other relevant matters related to implementation of Ind-AS in BMRCCL	The following are generally excluded from the scope in similar engagements. <i>Please advise if you are ok with the exclusions:</i> - Preparation of Ind-AS accounting manual - Valuation models for financial instruments - Fair valuation of assets and liabilities - Actuarial valuation - Componentization of fixed assets - Implementation of changes required to existing processes and IT systems - Impairment testing - Audit and review of Ind-AS financial statements and adjustments	Yes except to the extent of clarification furnished against previous query.
4	Para 2: Technical bid and eligibility criteria: Sl. No. 2.8 Consultant shall earmark/ deploy at least ---- personnel including 1 Chartered Accountant for the assignment to BMRCCL	We will deploy sufficient number of professionals as necessary for the project (including Chartered Accountants) full time during the execution (which may not be full time through out the year). <i>Please advise if you would like a specific number of people for this project to be deployed. The number of personnel is not mentioned.</i>	The number of personnel to be deployed are to be decided by the bidders.
5	Para 4: Payment terms: Sl. No. 4.1: Timelines and deliverables: As per scope of work, items 1.1 to 1.4 to be completed in stages like July, Sept and to be fully completed before Dec 2016 and the balance work to be completed before May 2017	<i>We would like to discuss with you when the auditors will have a look and the timelines for addressing their comments. We believe that certain portions of Scope 1.4 will spill over to May 2017. Please advise if that is ok.</i>	Yes. The contract period is for one year. Within the contract period discussions will be held with Auditors.
6	Annexure - 1 (list of documents to be provided by the bidder) Sl. No. 2: Letter/ Certificates from the clients where IFRS consultancy given	We will provide the letters/ certificates from our clients in the attached format. Please let us know if that suits your requirements. We will provide 3 such certificates in the technical bid (one of which shall be a PSU). <i>Please let us know if that suffices.</i> In our credentials we will use the names of our clients that are served by our network firms in India.	Only the credentials of the firm which is submitting the bid will only be considered for evaluation. Credentials of other network firms will not be considered.
7	Annexure - 1 (list of documents to be provided by the bidder) Sl. No. 3: List of clients in the format given in the technical bid along with certificate from client and audited financials of clients for the FY ending on March 31, 2015	The letters/ certificates submitted for Sl. No. 2 shall be used for this requirement also. <i>Please let us know if this is OK.</i>	List of clients may be given. However clients letters or certificates along with audited financials of clients shall be submitted to satisfy minimum pre-qualification criteria.
8	Annexure - 2 (details of the firm) Sl. No. 3: Number of Partners (Attach CVs depicting their work experience)	The firm has more than 15 partners that lead audit, tax and advisory practices. <i>Would it be sufficient if we provided the CVs of the partners who will be deployed on this engagement .</i>	Yes.
9	Annexure - 2 (details of the firm) Sl. No. 4: Number of Chartered Accountants in whole time employment (Attach CVs depicting their work experience in implementing IFRS)	The firm has over 300+ Chartered Accountants spread across different service lines. <i>Would it be sufficient if we provide the CVs of the Chartered Accountants that will be deployed on this engagement .</i>	Yes. CV of Chartered Accountants of the bidding firm. But list of C.A's on whole time employment to be given.
10	Annexure -3 (Technical Bid) Sl. No. 7: Names of the team members for this assignment with reference to (3) and (4) above	We will provide the CVs of the key team members that we are planning to be deployed at BMRCCL project. The CVs will mention about their experience in other Ind-AS/ IFRS projects at companies meeting that criteria in Sl. No. 3 & 4. <i>Please let us know if this is OK.</i>	Same as in No. 9.
11	Annexure - 3 (Technical Bid) Particulars of major IFRS/ Ind-AS projects implemented or under implementation	We will provide a list of major Ind-AS/ IFRS projects in the format. However, we will provide 3 certificates that we plan to submit for Annexure 1. <i>Please let us know if that suffices. The template requires the certificate from all clients listed.</i>	Bidders shall ensure documents in support of pre-qualification criteria are submitted.

Sl. No.	Page No.	Text	Remarks	BMRCL feedback
12	2	2.4 The Consultant should have handled or is handling at least 3 IFRS / Ind AS convergence projects for Companies having net worth not less than Rs.500 crore, as an Advisor or Consultant.(Please attach copies of client letters / certificates)	PwC is a network of partnership firms and LLP's, the assignments would have been conducted by one of the network firms of PwC, we presume that we can provide the references of the clients handled by any of the network firms.	No. The credentials of bidding firm only will be considered.
13	4	6.1. The firms appointed as Consultant will not be allowed to sub-contract the work assigned. In case it is subsequently found at any stage of the appointment process / post appointment that outsourcing has been resorted to, the appointment shall be liable for cancellation with immediate effect and without notice.	PwC is a network of partnership firms and LLP's, we would be drawing resources from the firms within the network. We would assume the this doesn't amount to sub-contracting.	Tender conditions remains. List of dedicated personnel to be deployed is to be furnished.
14	4	6.4. The Consultant agrees to indemnify and keep indemnified, defend and hold harmless BMRCL and its officers, directors, employees and agents from and against any and all losses, liabilities, claims, obligations, costs, expenses (including, without litigation, reasonable attorneys fees), arising before or after completion of Ind AS implementation, which result from, arise in connection with or are related in any way to claims by third parties arising out of or in connection with the following :	Can the indemnification be restricted to BMRCL alone without extending to officers, directors, employees and agents.	Indemnification will be restricted to BMRCL alone.
15	9	Number of Partners (Attach CVs depicting their work experience)	Whether CV's are required for the partners proposed to be involved in the engagement or is it required for all the partners of the firm.	CVs of partners for this engagement are only required.
16	9	Number of Chartered Accountants in whole time employment (Attach CVs depicting their work experience in implementing IFRS)	Whether CV's are required for the team members proposed to be involved in the engagement or is it required for all the staff of the firm.	Yes.

17		Work locations	Do we need to visit any other places other than Bangalore for performing the advisory work or its restricted to Bangalore Office.	No. Only BMRCL offices in Bangalore.
18		Average turnover of the firm for the past three consecutive years. (Attach copy of audited financials)	We propose to provide a certificate from the firm's auditors stating the turnover exceeds certain limits in the past three consecutive years as an alternative to providing the copy of the financial statements.	Not accepted. Tender conditions prevail.
19		Limitation of liability	There is no clause on the limitation of liability, generally our liability would be limited to the fees quoted. Could you please confirm.	Confirmed.
20		Bid opening dates	What are the specified dates for bid opening, we would be interest to attend the opening.	Financial bid opening date will be intimated to eligible bidders.

Sl. No.	Reference in Tender Document	Query	BMRCL feedback
21	<p>Page 2 - Scope of work</p> <p>Point 1.1 - Audited Financial of the Bidding Firm for last three years i.e. FY 2012-13, 2013-14 & 2014-15.</p> <p>Point 1.5 - Preparation of accounts (including half yearly (quarterly) and annual financial statements for F.Y 2016-17 with comparative figures for previous year</p>	<p>a. Is the Consultant expected to <u>prepare or to assist in preparation</u> of quarterly, half yearly and annual financial statements for FY 2016-17?</p> <p>b. What is the role of the Consultant with regard to the financials for FY15-16 (comparative figures)? Is it preparation or assistance in preparation?</p> <p>c. We understand that since BMRCL is not a listed company, the quarterly and half yearly statements are not a statutory requirement. Please confirm if the quarterly and half yearly financial statements are to be prepared for internal requirements?</p> <p>d. If the quarterly and half yearly financial statements are to be prepared then, please confirm the format in which these financials to be prepared.</p> <p>e. Preparation\ Assisting in preparation of opening balance sheet as of the transition date that is as of 1 April 2015 is</p>	<p>Required to assist in preparing half yearly and annual financial statements for FY 2016-17.</p> <p>Advise on analysis of the financial implications of adoption of IND AS for FY 2015-16.</p> <p>Half yearly statements to be prepared for publishing unaudited results.</p> <p>As per the format given in Companies Act.</p> <p>It is forming part of the consultancy services.</p>
22	<p>Page 2 – Scope of work – Point 1.3</p> <p>Point 1.3 – Training BMRCL officials\ staff on implementation of Ind AS</p>	<p>Please confirm the expected number of officials\ staff to be trained.</p>	<p>About 10 persons.</p>
23	<p>Page 2 - Scope of work – Point 1.6</p> <p>Point 1.6 – Scope of work includes any other relevant matters related to implementation of Ind AS in BMRCL.</p>	<p>Please clarify this point.</p>	<p>Disclosure requirement and compliance to various provisions of Companies Act in relation to implementation of IND AS.</p>

24	Page 2 – Technical Bid & Eligibility criteria: Point 2.8 - Consultant shall earmark/ deploy at least ___ personnel including 1 Chartered Accountant for the assignment to BMRCL.	Please confirm if there is a minimum number of personnel to be employed.	Tender conditions prevail.
25.	Annexure 1 – Point 6 – List of documents to be submitted: Audited Financial of the Bidding Firm for last three years i.e. FY 2012-13, 2013-14 & 2014-15	Does the Bidder need to submit complete set of Audited financial statements or only Audited Balance sheet and Audited Statement of profit or loss are sufficient for the purpose of the RFP?	Please refer to the definition of financial statements as per Companies Act 2013. Audited financial statements are required to be submitted.
26.	Bid Submission Form –	The last line is incomplete. “We remain,”. Please update the proposal	Closing salutation.